Transport Week is a 3-day international event organized every year in Polish Baltic Philharmonic in Gdansk. The event gathers key representatives from transport market.

Previous editions of Transport Week were fulfilled with conferences and discussion panels concerning ferry, container, intermodal and wind energy market. This year Transport Week agenda will be expanded and will cover issues regarding LNG and logistic centres.

Event calendar

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<td>LNG Conference 2013</td>
<td>Baltic Container Conference 2013</td>
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<td>Deregulation Panel DCT Gdansk SA</td>
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<td>Internal meetings: Stakeholders meeting LNG in Baltic Sea Ports</td>
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Who should attend?

seaports • maritime organizations • terminal operators • railway carriers • logistic operators • forwarders • infrastructure managers • shipping lines/owners • port terminals • LNG traders • gas infrastructure companies • shipyards • offshore suppliers • developers • energy utility companies • researches institutes • governmental bodies • władze local authorities • financial institutions • products and services providers • consulting companies • universities • companies and institutions associated with transport sector in the Baltic and CEE region.

“Transport Week is very well organized. The most important is that, well when you typically come to the conference you hear a lot of adverts, but here you get a lot of information data which are very useful in day to day activities. So it is very unique.”

Maxim Shirokov - General Director, JSC Ust-Luga Company, Transport Week 2011
5th March 2013

LNG Conference 2013:
LNG in Europe and Baltic – market and investment opportunities

Partner of the day

OPENING SESSION

SESSION I:
Gas market trends in global and European scale

10.00-10.30 LNG in Baltic Sea Ports
- "LNG in Baltic Sea Ports" – about the project
- LNG powered shipping fleet
- Effect on the adoption of LNG as a future fuel
- Current and future pricing of LNG as a bunker fuel
Speaker: Per Olof Jansson, Port of Helsingborg

10.30-11.00 LNG Market Trends - supply and demand analysis
- LNG Market Development
- Potential LNG suppliers and buyers
- LNG projects in Global and EU scale – perspectives and difficulties in their completion
Speaker: GDF Suez

11.00-11.30 Shell gas – potential resources in Europe and consequences for the gas market
- The outlook for shale gas production as a supply source for LNG exports and the challenges that remain
Speaker: PGNiG

11.30-12.00 Coffee break

SESSION II:
Distributing the LNG in Europe and Baltic

12.00-12.30 LNG pricing, trading and financing - view point from consulting company
- LNG the High Priced Gas Supply Option – Perspectives and expectations
- What is the current Selling Proposition for LNG in Europe and Baltic
- What Can the Customer Pay vs what can the competitors offer?
Speaker: Consulting Company

12.30-13.00 View point from LNG shipping company
- Explaining the latest projects being developed
- Estimating future demand for LNG bunkering/fuelling
- What is the Distributing supply chain Europe and Baltic?
- Determining a model for getting a return on the upfront costs
Speaker: Peter Blomberg, Director, Special Projects, Skangass AS

13.00-14.00 Lunch break

14.00-14.30 LNG demand from shipping
- Picture of the shipping industry
- Demand for LNG powered vessels, and what have been ordered with LNG or duel fuel?
- Which ships are suitable for LNG fuel use?
- What are the efficiency and safety concerns?
- What is the likely future demand for LNG fuelled vessel new build?
Speaker: Claus Winter Graugaard, Deputy Head of Maritime Services, DNV

14.30-15.00 Construction of the LNG Terminal in Swinoujście
Speaker: Gaz System

15.00-15.30 Presentation on the HELGA project
Speaker: Roland Brodin, Project Manager, Project HELGA

15.30-16.00 Coffee break

16.00-17.30 Panel: Meeting the future LNG demand – investment opportunities for ports and terminals
Panelists: VOPAK, Polskie LNG, Gazum, CMP, Gazprom

17.30 End of the LNG Conference 2013

* tbc - to be confirmed
OPENING SESSION

SESSION I: Container sector during down-turn

09.00-09.30 Registration & welcome coffee
09.30-10.00 Opening speeches
   Bogdan Oldakowski, CEO, Actia Forum
10.00-10.30 Challenges for shipping lines – where does the sector go?
   • Shipping sector in recent times
   • Trends in market development
   • Alliances – the way to optimize capacity
   • Closer look at the Baltic and Central & Eastern Europe
   Speaker: CMA-CGM
10.30-11.00 Market perspectives from container terminal operator
   • Consolidation in container terminal industry
   • Response to large ships orders
   • Capacity optimization
   Speaker: JadeWeserPort
11.00-11.30 CEE market seen from DCT Gdansk
   • DCT position in Baltic and CEE market
   • Where the CEE goes
   • DCT investment plans
   • Impact of large ships
   Speaker: DCT Gdansk SA
11.30-12.00 Coffee break
12.00-12.30 Global, European and regional container markets
   • Fact and figures - recent trends in the markets
   • Terminal capacities versus market demand
   • Perspectives for the future
   • Carrying containers to/from CEE
   Speaker: Mike Garratt, Managing Director, MDS Transmodal
12.30-13.00 European market seen from the North Sea hub port – Port of Anwerp case
   • Recent container market development in Europe
   • What does the crisis change in container business
   • How large ports create the market in hinterland?
   • View on the Baltic Region and CEE
   Speaker: Günther Ginchels, CEO, Port of Antwerp International
13.00-13.30 Slot 3 - reserved
   Speaker: 
13.30-14.30 Lunch break
14.30-15.00 Slot 1 - reserved
   Speaker: 
15.00-15.30 Adriatic ports - serving CEE Europe
   • Position of Adriatic ports in European Transport Network
   • Asia-Europe trade and the role of Mediterranean ports
   • Shipping characteristic in Adriatic container lines
   • View on Central & Eastern Europe
   Speaker: Bojan Brank, President of the Management Board, Port of Koper
15.30-16.00 Technology infrastructure: Maximising profitability and efficiency
   • Implementing a PortCentric ICT Solution
   • Integrating cargo and warehouse management software platforms
   • Delivering the operational and business benefits
   Speaker: Andrew McKaig, Commercial Director, Autostore Central Systems & Automation
16.00-16.30 Coffee break
16.30-17.30 Discussion panel: CEE and Baltic markets
   • CEE market – which way it will be served (Baltic, Adriatic, North sea)
   • Russia – a main market – does Ust-Luga container terminal change much
   • Feeder line or hubbing in the Baltic
   • How the new environmental rules may impact the container pattern in the region?
   Port of Aarhus
   • MSC
   • Ust-Luga Container Terminal
17.30 End of the Baltic Container Conference 2013

SESSION II: European and CEE business

DISCUSSION PANEL:

11.30-12.00 Coffee break
12.00-12.30 Global, European and regional container markets
12.30-13.00 European market seen from the North Sea hub port – Port of Anwerp case
13.00-13.30 Slot 3 - reserved
13.30-14.30 Lunch break
14.30-15.00 Slot 1 - reserved
15.00-15.30 Adriatic ports - serving CEE Europe
15.30-16.00 Technology infrastructure: Maximising profitability and efficiency
16.00-16.30 Coffee break
16.30-17.30 Discussion panel: CEE and Baltic markets
17.30 End of the Baltic Container Conference 2013

GALA DINNER:

20.00-23.00 Gala Dinner

* tbc - to be confirmed
### OPENING SESSION:

**Registration & welcome coffee**

**Opening speeches**
- Bogdan Oldakowski, CEO, Actia Forum
  
  *Key note address: Intermodal in Europe – perspectives and challenges*
  
  Speaker: European Intermodal Association

**The role of port container terminal in efficient intermodal channel**
- How port container terminal can support efficient intermodal chain? • Investing in hinterland • Optimizing terminal operation for intermodal • Case study
  
  Speaker: ECT Delta Container Terminal

**Role of port authority in meeting the intermodal challenge**
- Intermodal strategy for the port • Interactions between port authority, terminal operators and shipping lines • Port authority versus inland terminals • Port authorities working together
  
  Speaker: Jan Egbertsen, Senior Advisor, Port of Amsterdam

**Developing the network – view from intermodal operator**
- From terminal to intermodal operator- where is a core business? • Building the strength by network of land terminals • Port operator and port authority – how to work together? • Intermodal vs. feeding – a look at the Baltic & CEE
  
  Speaker: Peter Plewka, CEO, Polzug Intermodal GmbH

**Coffee break**

### SESSION I:

**Battle for Central & Eastern Europe**

**Ports and Intermodal in Ukraine**
- New legal framework for port development in Ukraine • Plans for development of Ukrainian ports • Rail and inland navigation in Ukraine • Ukraine as a transit country
  
  Speaker: Arthur Nitsevych, Partner, The Chairman of the Nautical Institute of Ukraine

**Serving Russia by Intermodal**
- Different options of going to Russia • Intermodal network to Russia • Handling with the rail systems • Market demand, potential, prospects and challenges
  
  Speaker: PCC Intermodal SA

**Intermodal in Poland – market trends and challenges**
- Fact, figures and trends • Role of inland terminals in effective intermodal network • Intermodal services to/from Polish ports • Poland versus Baltic and CEE markets
  
  Speaker: Maersk Line

**Lunch break**

### SESSION III:

**Integration and competition in intermodal sector**

**Building the competitive advantage - Duisburg Port**
- Integrating the transport modes • Key factors for the success • Efficient port management model • Development plans
  
  Speaker: Port of Duisburg

**Integration role of the inland terminal**
- Performance of the terminals • Integration gateway towards Eastern Europe • Developments plans
  
  Speaker: Slawek Terminal

**Potential of the Baltic-Adriatic Corridor**
- Intermodal development in Adriatic Region • Serving Central and Eastern Europe from Adriatic ports • Is Poland an attractive market? • Infrastructure – where are the bottlenecks?
  
  Speaker: Trieste Marine Terminal S.p.A.

**Coffee break**

### DISCUSSION PANEL:

**Discussion panel: Whose real hinterland is Central & Eastern Europe? Which gateway is better: North Sea hubs, Baltic, Adriatic or Black Sea?**
- PCC Intermodal SA • RailBaltic • DCT Gdansk SA

**End of the Intermodal Conference 2013**

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* *tbc* - to be confirmed
Venue:
Transport Week 2013
Polish Baltic Philharmonic in Gdansk
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Organizer actia CONFERENCES
Actia Conferences constitute on of the departments of PR Agency Actia Forum Ltd. Established in the year 2000. During these years we have gained experience in organizing prestigious international events directed to broadly understood transport sector.

Thanks to the constant contact with our partners, market experts and the attendees of our conferences, the organizational and substantial level increases every year and help us to meet the needs of our clients.

We continue to expand the scope of our activity by reaching new transport sectors. What is more, the cooperation with our Consultancy department guarantees constant analysis of events and economic processes, which make our conferences the answer to the changing economic situation on the market and cause their high substantive level.

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